

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as the "MoU") is entered into and executed at **SEA Group Of Institutions , Ekta Nagar, Basavanapura, Virgonagar P.O, K R Puram, Bangalore – 560049**, India, on this 17 day of January, 2019 (hereinafter referred to as the "Effective Date") by and between: -

Miles Education Private Limited, a Private Limited Company duly incorporated and registered in India under the Companies Act, 2013, bearing Corporate Identification No. U22219TG2011PTC076218 and having its Registered Office situated at Ground -1 Floor, JST - Silicon Towers, Kondapur, Hyderabad 500084 (hereinafter referred to as the "Miles") of the **FIRST PART**.

AND

SEA Group Of Institutions, located in **Ekta Nagar, Basavanapura, Virgonagar P.O, K R Puram, Bangalore – 560049** (hereinafter referred to as "SEA Group Of Institutions") of the **SECOND PART**.

For the purposes of this MoU, "Miles" and "SEA Group of Institutions" have been individually referred to as a "Party" and collectively as "Parties".

WHEREAS:

- A. Miles Education up skills students and professionals across the world to help them be future-ready and enable their career progression. Founded by Harvard and Stanford alumni, Miles provides training towards globally recognized certifications in finance and accounting, digital marketing, leadership and strategy, business analytics, and emerging technologies. Furthermore:
 - a. Miles is a Platinum Approved Course Provider with the Institute of Management Accountants, U.S. (hereinafter referred to as "IMA") to provide U.S. CMA (Certified Management Accountant) training.
 - b. Miles is a Registered Course Provider with the American Institute of Certified Public Accountants, U.S. (hereinafter referred to as "AICPA") to provide U.S. CPA (Certified Public Accountant) training.
 - c. Miles is the Platinum Approved Training Partner with Wiley to provide training for Wiley Certified Business Analyst (WCBA).
- B. Miles has promoted CareerGraph which is a bridge between the academia and the industry. On the CareerGraph.com platform, students get an opportunity to "experience" and work on projects from companies as part of their "learning".
- C. The Parties share the common interest of providing holistic learning and education opportunities for students to engage in project-based learning to enhance their future career prospects.

NOW THEREFORE, in consideration of the mutual covenants, terms and conditions and understandings set forth in this MoU and other good and valuable consideration (the receipt and adequacy of which are hereby actually acknowledged), the Parties hereby have entered into this present MoU.

- 1) **Responsibilities of Miles** – Miles will award SEA Group Of Institutions the status of "CareerGraph Partner Institution" wherein:
 - a) Miles will provide free access to all the students affiliated under SEA Group of Institutions to the multi-sector, multi-functional and multi-dimensional projects on the CareerGraph.com platform.

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- b) Faculty members of all the affiliated colleges under SEA Group of Institutions will be provided free faculty login access and they would be able to mentor SEA Group of Institutions students and evaluate their projects directly on the CareerGraph platform.
- c) All Students affiliated under SEA Group of Institutions will have an option to enroll for value-added "Pre-Internship" by paying applicable fees. Under this option, SEA Group of Institutions students will be provided access to insights from industry, additional evaluation of their project by CareerGraph and Industry experts, a verifiable certificate and increased opportunity for internships.

2) Responsibilities of SEA Group Of Institutions –

- a) SEA Group of Institutions will recommend and encourage all affiliated colleges to engage their students in project-based learning on the CareerGraph platform, and motivate its faculty to effectively mentor and evaluate their respective students.
 - b) SEA Group of Institutions would recommend and encourage all the affiliated colleges under them to work with Miles to offer globally recognized international professional programs including U.S. CMA, U.S. CPA, Digital Marketing and Wiley Certificate in Business Analytics to their students.
- 3) All Notice/s to be given under this MoU shall be delivered either by (1) Registered Post, or (2) by Courier Service, or (3) by electronic mail to the applicable Party at the contact details indicated below:

Miles:

Name: Miles Education Private Limited
 Attention: Mr. Michael Wagner
 Designation: General Manager
 Address: Ground -1 Floor, JST - Silicon Towers, Kondapur, Hyderabad 500084
 Email: michael.wagner@mileseducation.com


SEA Group of Institutions:

Name: SEA Group of Institutions
 Attention: Prof. K. Viyyanna Rao
 Designation: Director
 Address: Ekta Nagar, Basavanapura, Virgonagar P.O, K R Puram, Bangalore, Karnataka – 560049
 Email: kodativrao@gmail.com


- 4) This MoU is valid for an initial period of 3 years from the date of execution and is renewable for further additional periods through a written Addendum duly signed by both the parties at the time of renewal.
- 5) This MoU may be terminated by either of the Parties by giving not less than 1 month notice in writing to the other Party.
- 6) This MoU, the construction and enforcement of its terms and the interpretation of the rights and duties of the Parties hereto shall be subject to and be governed by the applicable laws of India, and any conflicts thereon shall be tried by the competent courts of Bangalore jurisdiction.

IN WITNESS WHEREOF, the Parties to this MoU have hereunto subscribed their respective hands by its authorised signatories on the date first above mentioned, in presence of the Witnesses.

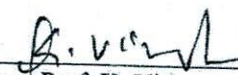
For Miles Education Private Limited


Name: Mr. Michael Wagner
Designation: General Manager


Witness 1:


Signature:
Name: Vimal Joseph
Designation: Regional Manager

For SEA Group of Institutions


Name: Prof. K. Viyyanna Rao
Designation: Director

Witness 2:


Signature:
Name: Dr. Muthu Jeyaraj
Designation: Principal